





## Monthly Group Q&A Call

14 November 2019









#### What's Coming Up

- IDEAL Moments
- Project Debriefs
- Your Questions
- More of Your Questions
- What's Next?



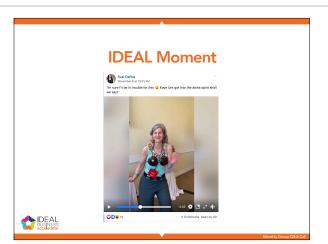


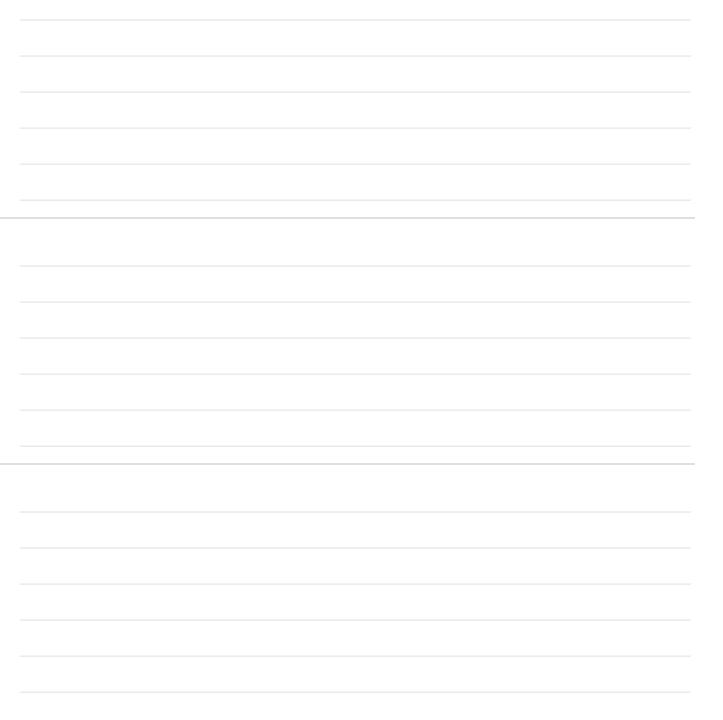
























### Shandra Moran



CEO You



Be your own boss in the business of your life program.

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#### Your questions...



#### IDEAL BUSINESS accelerator

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#### **Question - Shandra Moran**



Shandra Moran I would like to broaden my reach by getting interviewed on other people's podcast. I have been invited a couple of times, but only by people who know me. I would love any idea on:

- A how to find appropriate podcasts with the right sort of audience
- B how to approach this/send requests without feeling icky thank you!



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#### **Question - Frances Pratt**



Frances Pratt Consistency .... tips and ideas on how to do this Also thinking about what you were talking about this morning with norrowing - and the CxO Business Model.



Frances Pratt Suzi Dafnis I think I am thinking about WHO to narrow onto. I have been working primarily with Service Based businesses (law and therapy related) -- should I niche more? How do I make that decision?





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#### **Question - Kristy-Lee Billett**



Kristy-Lee Heighway Billett Content Planning for 2020 - I have identified that I need to create regular and consistent content, I used to be quite good at this but I had a much larger team then, now it absolutely doesn't happen.

Wy thughts are to start a podicast, use this as my primary

Now he absolutely older in higher. We have a content on a purpose in multiple ways, an a waying to protect on a purpose in multiple ways, an a waying towards podeasting as my core content because if find talking easy and on't need to replace the completely on a script talk well off the cuff - often find myself thinking i wish I had recorded that or work it down, because I can never repeat it quite the same again), and feel as though thinking i wish I had recorded that or work it down, because I can never repeat it quite the same again), and feel as though this than say blogging or writing. I can then engage support I was the same and the same application of the content. My question really is does this sound like a crazy idea given I have not done a podcast before? I have been re-itselning to all the Content Sells episodes on this topic and have over the last few months been absorbing all the infol can about starting a podcast, so have started a list of what I would need to get things going, but before ig oarly further it guess ia masking for a sanity check to make sure I am heading in the right direction.



Like - Reply - 38m

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#### **Question - Anita McLachlan**



Anita McLachlan Brrr alright! 37 here tomorrow in Bris Vegas. Q: How to follow through (tidy up right after hosting a Retreat? What happens next? Yes, a very timely question. Am getting a feedback survey and have started a private FB group. The girls are very keen for a reunion in 12 months too!. And I'm also thinking 'move them to another mountain' shaking Cossie Confidence up from a cost centre to a paid experience. Would love to know a few of your important learnings post REACH. Thanks so much Suzi Dafnis. Travel safely. Ax

Like · Reply · 21h





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#### **Question - Jayne Gallagher**



Jayne Gallagher Safe travels Suzi Dafnis. My question is about planning. I am holding a planning day for the whole team in December but want to know how much planning do I do before hand? I know that we do our personal planning first but what about our planning for the business? Do I fill in the plan for what I think are the key milestones first and then work with the team to fill in the blanks or do I start with a complete blank sheet with the team and then fill it in together? Can see benefits both ways! Sorry if that is a long convoluted question!

Like · Reply · 16h





#### **Question - Jo Pilon**



Jo Pilon I plan on having a series of workshops (although they can stand alone too) next year and wondered how to run them to gain momentum. I thought once I had run them as workshops I could then run them as a webinar. I know I need to create a lead magnet but should it be a lead magnet for the series or individual? I am just not sure how to get the most out of them, especially as they will be a lot of work.

Like · Reply · Message · 1m



#### **Question - Celina Tonkin**



Celina Tonkin How to come up with juicy/enroling names for courses?

Like · Message · 20h













# Share in the Group

Thank You. See you soon.
YOU ARE AWESOME!